

| 1.Semester Course Plan | | | | | |
|------------------------|--|------------|-------------------------|------|------------|
| Course Code | Course Name | T+A | Compulsory/ Elective | ECTS | Group Code |
| IKT13101 | INTRODUCTION TO ECONOMICS I | 3+0 | Compulsory | 6 | |
| ISL13101 | INTRODUCTION TO BUSINESS MANAGMENT | 3+0 | Compulsory | 4 | |
| ISL13103 | GENERAL ACCOUNTING I | 3+0 | Compulsory | 6 | |
| UNV13101 | TURKISH LANGUAGE-I | 2+0 | Compulsory | 2 | |
| UNV13103 | PRINCIPLES OF ATATURK AND HISTORY OF REVOLUTION-I | 2+0 | Compulsory | 2 | |
| UNV13105 | ENGLISH-I | 4+0 | Compulsory | 4 | |
| UNV13107 | BASIC INFORMATION TECHNOLOGY | 1+1 | Compulsory | 2 | |
| UTL15101 | BASIC PRINCIPLES OF LAW | 3+0 | Compulsory | 4 | |
| | | | Total ECTS | 30 | |
| 2.Semester Course Plan | | | | | |
| Course Code | Course Name | T+A | Compulsory/ Elective | ECTS | Group Code |
| IKT13102 | INTRODUCTION TO ECONOMICS-II | 3+0 | Compulsory | 6 | |
| ISL13102 | BUSINESS MANAGEMENT | 3+0 | Compulsory | 4 | |
| ISL13104 | GENERAL ACCOUNTING-II | 3+0 | Compulsory | 6 | |
| UNV13102 | TURKISH LANGUAGE-II | 2+0 | Compulsory | 2 | |
| UNV13104 | PRINCIPLES OF ATATURK AND HISTORY OF REVOLUTION-II | 2+0 | Compulsory | 2 | |
| UNV13106 | ENGLISH-II | 4+0 | Compulsory | 4 | |
| UTL15102 | BUSINESS MATHEMATICS | 3+0 | Compulsory | 6 | |
| | | | Total ECTS | 30 | |
| 3.Semester Course Plan | | | | | |
| Course Code | Course Name | T+A | Compulsory/ Elective | ECTS | Group Code |
| ISL13201 | STATISTICS - I | 3+0 | Compulsory | 5 | |
| ISL13205 | PRINCIPLES OF MARKETING | 3+0 | Compulsory | 4 | |
| UNV13201 | ENGLISH III | 4+0 | Compulsory | 4 | |
| UTL15201 | PRINCIPLES OF LOGISTICS I | 2+0 | Compulsory | 4 | |
| UTL16211 | INTERNATIONAL TRADE OPERATIONS MANAGEMENT | 3+0 | Compulsory | 5 | |
| SEÇ-1 | ELECTIVE COURSES 1 | 3+0 | Elective | 4 | |
| SEÇ-2 | ELECTIVE COURSES 2 | 3+0 | Elective | 4 | |
| | | | Total ECTS | 30 | |
| Elective Courses | | | | | |
| ISL13209 | LAW OF OBLIGATIONS | 3+0 | Elective | 4 | SEÇ-2 |
| ISL13213 | RESEARCH TECHNIQUES | 3+0 | Elective | 4 | SEÇ-1 |
| UTL15207 | COMMUNICATION IN TRADE AND TRANSPORT | 3+0 | Elective | 4 | SEÇ-2 |
| UTL16209 | WRITING TECNIQUES | 3+0 | Elective | 4 | SEÇ-1 |
| 4.Semester Course Plan | | | | | |
| Course Code | Course Name | T+A | Compulsory/ Elective | ECTS | Group Code |
| ISL13204 | COMMERCIAL LAW | 3+0 | Compulsory | 5 | |
| ISL13208 | MANAGEMENT AND ORGANISATION | 3+0 | Compulsory | 4 | |
| STAJ15001 | TRAINING I | 0+0 | Compulsory | 4 | |
| UTL15202 | GLOBAL MARKETING | 4+0 | Compulsory | 5 | |
| UTL15204 | PRINCIPLES OF LOGISTICS II | 2+0 | Compulsory | 4 | |
| SEÇ-3 | ELECTIVE COURSES 3 | 3+0 | Elective | 4 | |
| SEÇ-4 | ELECTIVE COURSES 4 | 3+0 | Elective | 4 | |
| | | | Total ECTS | 30 | |
| Elective Courses | | | | | |
| ISL13210 | MARKETING COMMUNICATION | 3+0 | Elective | 4 | SEÇ-4 |
| UNV13020 | BUSINESS ENGLISH I | 3+0 | Elective | 4 | SEÇ-3 |
| UTL15208 | COST ACCOUNTING | 3+0 | Elective | 4 | SEÇ-4 |
| UTL15210 | NEGOTIABLE INSTRUMENTS LAW | 3+0 | Elective | 4 | SEÇ-4 |

| 5.Semester Course Plan | | | | | |
|------------------------|--|-----|-------------------------|------|------------|
| Course Code | Course Name | T+A | Compulsory/ Elective | ECTS | Group Code |
| UTL15301 | INTERNATIONAL TRADE | 3+0 | Compulsory | 5 | |
| UTL15303 | E-TRADE APPLICATIONS | 2+2 | Compulsory | 5 | |
| UTL15305 | STRATEGIC MANAGEMENT | 3+0 | Compulsory | 4 | |
| UTL15307 | APPLICATIONS OF STATISTICS | 2+2 | Compulsory | 4 | |
| SEÇ-5 | ELECTIVE COURSES 5 | 3+0 | Elective | 4 | |
| SEÇ-6 | ELECTIVE COURSES 6 | 3+0 | Elective | 4 | |
| SEÇ-7 | ELECTIVE COURSES 7 | 3+0 | Elective | 4 | |
| | | | Total ECTS | 30 | |
| Elective Courses | | | | | |
| ISL13315 | OPERATIONAL RESEARCH | 3+0 | Elective | 4 | SEÇ-7 |
| UNV13021 | BUSINESS ENGLISH II | 3+0 | Elective | 4 | SEÇ-5 |
| UTL15309 | INTERNATIONAL TRADE OPERATIONS ACCOUNTING | 3+0 | Elective | 4 | SEÇ-5 |
| UTL15313 | SALES MANAGEMENT | 3+0 | Elective | 4 | SEÇ-6 |
| UTL16315 | LOGISTIC INFORMATION SYSTEMS | 3+0 | Elective | 4 | SEÇ-7 |
| UTL16317 | WAREHOUSE MANAGEMENT | 3+0 | Elective | 4 | SEÇ-6 |
| 6.Semester Course Plan | | | | | |
| Course Code | Course Name | T+A | Compulsory/ Elective | ECTS | Group Code |
| ISL13306 | FINANCIAL MANAGEMENT | 3+0 | Compulsory | 4 | |
| STAJ15002 | TRAINING II | 0+0 | Compulsory | 4 | |
| UTL15302 | INTERNATIONAL TRADE AND TRANSPORT METHODS | 3+0 | Compulsory | 3 | |
| UTL15304 | SUPPLY CHAIN MANAGEMENT | 3+0 | Compulsory | 3 | |
| SEÇ-10 | ELECTIVE COURSES 10 | 3+0 | Elective | 4 | |
| SEÇ-11 | ELECTIVE COURSES 11 | 3+0 | Elective | 4 | |
| SEÇ-8 | ELECTIVE COURSES 8 | 3+0 | Elective | 4 | |
| SEÇ-9 | ELECTIVE COURSES 9 | 3+0 | Elective | 4 | |
| | | | Total ECTS | 30 | |
| Elective Courses | | | | | |
| UNV13022 | BUSINESS ENGLISH III | 3+0 | Elective | 4 | SEÇ-8 |
| UTL15306 | INTERNATIONAL MARKETING RESEARCH | 3+0 | Elective | 4 | SEÇ-8 |
| UTL15308 | INTERNATIONAL RETAILING | 3+0 | Elective | 4 | SEÇ-9 |
| UTL15310 | EU TRANSPORT POLITICS | 3+0 | Elective | 4 | SEÇ-9 |
| UTL15314 | PROJECT MANAGEMENT AND INVESTMENT ANALYSIS | 3+0 | Elective | 4 | SEÇ-10 |
| UTL16316 | CITY LOGISTICS | 3+0 | Elective | 4 | SEÇ-11 |
| UTL16318 | TRANSPORTATION OF SPECIAL AND DANGEROUS GOODS | 3+0 | Elective | 4 | SEÇ-11 |
| UTL16320 | GREEN AND REVERSE LOGISTICS | 3+0 | Elective | 4 | SEÇ-10 |
| 7.Semester Course Plan | | | | | |
| Course Code | Course Name | T+A | Compulsory/ Elective | ECTS | Group Code |
| ISL13405 | PRODUCTION MANAGEMENT | 3+0 | Compulsory | 6 | |
| UTL15401 | LOGISTICS AND TRANSPORTATION LAW | 2+0 | Compulsory | 4 | |
| UTL15403 | INTERNATIONAL TRADE AND LOGISTICS CONTRACTS MANAGEMENT | 3+0 | Compulsory | 4 | |
| UTL15405 | CUSTOMS PROCEDURES AND FREE ZONES | 3+0 | Compulsory | 4 | |
| UTL15407 | INSURANCE AND RISK MANAGEMENT | 3+0 | Compulsory | 4 | |
| SEÇ-12 | ELECTIVE COURSES 12 | 3+0 | Elective | 4 | |
| SEÇ-13 | ELECTIVE COURSES 13 | 3+0 | Elective | 4 | |
| | | | Total ECTS | 30 | |
| Elective Courses | | | | | |
| ISL13409 | QUANTITATIVE DECISION TECHNIQUES | 3+0 | Elective | 4 | SEÇ- |

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| | | | | | 12,SEÇ-13 |
| ISL13415 | SERVICE MARKETING | 3+0 | Elective | 4 | SEÇ-12,SEÇ-13 |
| UNV13023 | BUSINESS ENGLISH IV | 3+0 | Elective | 4 | SEÇ-12,SEÇ-13 |
| UTL15409 | COSTUMER RELATIONSHIP MANAGEMENT | 3+0 | Elective | 4 | SEÇ-12,SEÇ-13 |
| UTL16411 | COMPUTERIZED ACCOUNTING | 3+0 | Elective | 4 | SEÇ-12,SEÇ-13 |
| 8.Semester Course Plan | | | | | |
| Course Code | Course Name | T+A | Compulsory/ Elective | ECTS | Group Code |
| ISL13404 | CONSUMER BEHAVIOUR | 3+0 | Compulsory | 6 | |
| UTL15402 | CONTEMPORARY TOPICS AT LOGISTICS | 3+0 | Compulsory | 3 | |
| UTL15404 | PURCHASE AND ORDER MANAGEMENT | 3+0 | Compulsory | 3 | |
| UTL15406 | MARITIME AND PORT MANAGEMENT | 3+0 | Compulsory | 4 | |
| UTL16414 | WORLD ECONOMY | 3+0 | Compulsory | 6 | |
| SEÇ-14 | ELECTIVE COURSES 14 | 3+0 | Elective | 4 | |
| SEÇ-15 | ELECTIVE COURSES 15 | 3+0 | Elective | 4 | |
| | | | Total ECTS | 30 | |
| Elective Courses | | | | | |
| ISL13420 | PERFORMANCE MANAGEMENT | 3+0 | Elective | 4 | SEÇ-14,SEÇ-15 |
| UNV13024 | BUSINESS ENGLISH V | 3+0 | Elective | 4 | SEÇ-14,SEÇ-15 |
| UTL15408 | SIMULATION METHODS | 3+0 | Elective | 4 | SEÇ-14,SEÇ-15 |
| UTL15410 | ENTERPRISE RESOURCE PLANNING | 3+0 | Elective | 4 | SEÇ-14,SEÇ-15 |
| UTL15412 | ENTREPRENEURSHIP AND SMALL SIZE BUSINESS MANAGEMENT | 3+0 | Elective | 4 | SEÇ-14,SEÇ-15 |
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